

DIRECTOR OF DEVELOPMENT
City of Hampton, Virginia

The City of Hampton, Virginia is seeking well qualified candidates for its Director of Development. This is an exciting opportunity to live and work in a community located on the southern end of the Virginia Peninsula, bordering on Hampton Roads and the Chesapeake Bay. Encompassing approximately 54.7 square miles of land and 17.3 square miles of water with 137,000 residents, Hampton is part of a dynamic metropolitan region with five other cities with a population over 100,000. The City boasts a strong military and technology presence. Langley Air Force Base is home of the First Fighter Wing. NASA Langley Research Center, where America's first astronauts were trained, is now a major center for aviation research. Hampton University and Thomas Nelson Community College are located within the city limits and several other colleges and universities are located in nearby cities.

The City provides a variety of historical, cultural and recreational activities including the NASA Visitor Center. The Hampton Arts Commission sponsors cultural performances and attractions. Numerous recreational facilities are located in Hampton including a nine acre beachfront park, community parks, tennis courts, picnic areas, swimming pools, athletic fields, boat launches and public and private golf courses throughout the city. Hampton is home to Boo Williams, a uniquely designed 135,000 square foot multi-purpose indoor facility that includes basketball and volleyball courts and indoor hockey fields.

The City operates under a Council-Manager form of government. The City Council is comprised of seven members, including an elected Mayor. A Vice Mayor is selected from the other six Council members every two years. The City Council appoints the City Manager, who is responsible for the City's day-to-day operations, City Attorney, and City Clerk. The City has a FY 18 \$467M general fund budget and 2,600 full and part-time employees. Hampton is a 1972, 2002, and a 2014 All-America City awardee.

The Director of Development serves as a member of the Executive Management Team and is responsible for the leadership and direction of economic development programs that expand the City's tax base and create employment opportunities for citizens by focusing on business/job recruitment, development, redevelopment, expansion and retention. The Development Director manages 17 full-time employees with a FY 18 budget of \$1.28M. The position reports to the Assistant City Manager.

The successful candidate will be a graduate of an accredited college or university with a Bachelor's degree in urban or regional planning, economics, public administration, business administration, real estate, marketing or related field of study. A Master's degree is preferred. The position requires six to nine years of progressively responsible managerial experience in economic development and/or planning including five years at a manager/supervisor or administrator level and extensive experience in the preparation of economic development plans that focus on business/job recruitment, development, redevelopment, expansion and retention.

Salary is commensurate with education and experience.

The successful candidate is required to establish principal residency within the Hampton city limits within twelve months of assuming the position and must maintain principal residency for the tenure of the position.

For additional information about the position and how to apply, click on www.hampton.gov/jobs.
Review of applications begins July 27, 2018.