

EXECUTIVE DIRECTOR GEORGIA MUNICIPAL ASSOCIATION

This is an outstanding opportunity to become Executive Director of a progressive organization with a history of success on behalf of municipalities in Georgia. The Georgia Municipal Association (GMA) Board of Directors is seeking a CEO and results-oriented leader to join the board in achieving its vision for the future of GMA.

The successful candidate for the next Executive Director of GMA should possess a demonstrated commitment to professionalism and a clear sense of integrity and commitment to the mission of GMA. Also required is experience working with national or statewide nonprofit organizations with at least 10 years in senior management and at least 10 years working in or with local government entities. The successful candidate for Executive Director of GMA should also possess a Bachelor's degree in Public or Business Administration. A related Master's degree is preferred and/or equivalent education and/or experience.

Other requirements of the successful candidate for Executive Director of GMA include familiarity with Georgia's legislative process or ability to quickly gain that, knowledge of the insurance industry or ability to quickly gain that. Also experience managing a budget and staff similar in scope to that of GMA (e.g., \$30 million plus budget and 86 plus staff), superior verbal and written communications skills, and extensive public speaking experience.

The Executive Director of the Georgia Municipal Association is appointed by and reports to the GMA Board. The selected person for this key position serves as the GMA CEO and is responsible for long-term planning, administration and management of GMA operational activities, personnel and programs. This position is also responsible for providing direct support to GMA's elected and appointed leadership and is charged with strategic planning, visioning and day-to-day operation of the association.

Atlanta is the state's largest city with nearly half a million people setting down roots here. The larger metro-Atlanta area is home to an estimated 5.7 million people. Within the metro-Atlanta area, there are 67 cities, each with distinct cultures and personalities. Atlanta itself is made up of neighborhoods that have unique characteristics from the "heart of the arts" in Midtown, to the highbrow Buckhead, to the quirky Cabbagetown. The GMA headquarters are located in the Downtown neighborhood, just blocks from the state Capitol and amongst the oldest buildings in Atlanta, where you can see the history of the city as a marketplace and transportation hub.

The Mission of the Georgia Municipal Association is to anticipate and influence the forces shaping Georgia's cities and to provide leadership, tools and services that assist municipal governments in becoming more innovative, effective and responsive.

Created in 1933, the Georgia Municipal Association (GMA) is the only state organization that represents municipal governments in Georgia. Based in Atlanta, GMA is a voluntary, non-profit organization that provides legislative advocacy, educational, employee benefit and technical consulting services to its members. GMA is organized with two Deputy Executive Directors for Member Services & Operational Support and Risk Management and Employee Benefit Services.

GMA's membership currently totals 521 municipal governments, accounting for more than 97% of the state's municipal population. A 65-member Board of Directors, composed of city officials, governs GMA. Program implementation is charged to the Executive Director and staff of 86 full-time employees.

For additional information, visit the Georgia Municipal Association website at www.gmanet.com

The starting salary will be market competitive depending upon the experience and qualifications of the successful candidate. In addition, a competitive benefits package will be provided to the successful candidate plus reasonable relocation expenses.

For additional information on this outstanding opportunity, please contact James L. Mercer, President, The Mercer Group, Inc., at 770-551-0403 and/or jmercer@mercergroupinc.com.

Confidential resumes should be sent by close of business by September 15, 2017, to **James L. Mercer, President/CEO, The Mercer Group, Inc., 5579B Chamblee Dunwoody Road, #511, Atlanta, GA 30338. Voice: 770-551-0403; Fax: 770-399-9749. E-Mail: jmercer@mercergroupinc.com; Website: www.mercergroupinc.com**

The Georgia Municipal Association is an Equal Opportunity Employer. The Georgia Municipal Association does not discriminate on the basis of race, color, religion, creed, sex, sexual orientation, age, marital status, national origin, political ideas, or disability in employment or the provision of services.

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