

EXECUTIVE DIRECTOR NEW JERSEY SCHOOLS INSURANCE GROUP

NJSIG is seeking for its new Executive Director a respected and professional hands-on leader and manager who is well-versed in the Pooling field, is a strategic thinker and an effective consensus-builder.

The next Executive Director of NJSIG should possess a Master's degree in Public or Business Administration, Insurance, Risk Management or Safety and at least eight years of related experience and/or training; or an equivalent combination of education and experience.

Other attributes desired in the new Executive Director of NJSIG include a CEO minded person who is a proven leader, a person who will be visible and active with members, an individual with a customer service orientation, a person with solid financial knowledge, an individual with experience in or working knowledge of the Pooling industry and the Pooling concept, a person with knowledge of schools, and a person with innovative ideas.

The Executive Director of NJSIG is the principal executive officer of the Insurance Pool and acts on behalf of and reports to the Board of Trustees of NJSIG. The Executive Director supervises and controls the day to day operations of the Pool and carries out the policy of the organization as established by the Board. He/She provides administrative leadership in the operation of the Pool and develops industry competitive programs to meet the membership's liability protection, loss control and risk management needs.

The New Jersey Schools Insurance Group (NJSIG) is a nonprofit insurance pool founded in 1983. NJSIG is member owned and controlled. A nine member Board of Trustees made up of elected school board members (3), school business administrators (3) and school superintendents (3), govern the NJSIG program.

The Group is organized as a New Jersey nonprofit organization and is a public entity. NJSIG currently serves approximately 400 of the 600 New Jersey school districts throughout all 21 counties in the state.

The staff of NJSIG is solely dedicated to the needs of its members. They bring a high degree of expertise in school risk management and have specialized knowledge of the statutes and immunities that impact school district losses. The NJSIG staff (70) is divided into 7 departments including Administrative (including HR), Accounting, Claims, Information & Technology, Member Services, Loss Control and Underwriting. Each department is headed by a manager. Operating revenues for NJSIG for FY 2013 - 2014 (June 30, 2014) were over \$120 million with assets over \$275 million.

NJSIG is located in Burlington, New Jersey, right on the Delaware River and is easily accessible from much of the State of New Jersey. Geographically, Burlington is 20 miles from Philadelphia, 75 miles from New York City, 100 miles from the Pocono Mountains

and within 45 miles of the closest beach. With 8.9 million people calling New Jersey home, the state is ranked 11th most populated in the country.

The starting salary for the new Executive Director for NJSIG will be market competitive, depending on the experience and qualifications of the selected individual. In addition, NJSIG expects to provide an excellent fringe benefit package to the successful candidate. Reasonable relocation expenses will also be provided to the successful candidate.

For additional information on this outstanding opportunity, please contact James L. Mercer, President/CEO, The Mercer Group, Inc. at 770-399-9749; jmercer@mercergroupinc.com

Confidential cover letters, resumes and salary history should be sent to Mr. Mercer at **James L. Mercer, President/CEO, The Mercer Group, Inc., 5579B Chamblee Dunwoody Road, #511, Atlanta, GA 30338. Voice: 770-551-0403; Fax: 770-399-9749. E-Mail: jmercer@mercergroupinc.com; Website: www.mercergroupinc.com**

First review of candidates will occur on October 16, 2014. Following a process, resumes will be screened by The Mercer Group and interviews with candidates of interest are expected to be held on November 13, 2014. EOE

[Click here to download brochure](#)