

## The City of Vallejo, California

### ECONOMIC DEVELOPMENT MANAGER

Home to 116,500 residents, Vallejo is a San Francisco Bay Area city situated at the tip of Southern Solano County. Vallejo is a well-located, culturally diverse mid-sized city with a small-town feel but with urban sensibilities. The City seeks a proven, results-oriented economic development manager with a track record of accomplishment to help implement the City's adopted Economic Development Strategy and to participate in the pending update of the City's General Plan. The Economic Development Manager will assist to strengthen and broaden Vallejo's tax base, partnering with the private sector whenever possible for the development and revitalization of commercial, retail, and industrial locations, particularly in the downtown/waterfront areas, in the county fairground area, and on Mare Island. Reporting to the Community and Economic Development Director, the ideal Economic Development Manager will be able to utilize their broad-based economic development experience to nurture a strong economic base in Vallejo and promote high quality, appropriate and desirable commercial and residential development projects. The equivalent of a Bachelor's degree (Masters preferred) with major course work in economic development, planning, economics, real estate, business or public administration or a related field is required, accompanied by at least four years of demonstrated, increasingly responsible professional experience in the fields of economic development, redevelopment or community development, including two years of administrative or supervisory responsibility. Knowledge of the tools, strategies and best practices for economic development, business retention, expansion and attraction, and real estate development are essential. The annual salary range is: \$107,359 - \$125,855, coupled with an excellent benefit package. Please view the comprehensive brochure via the link below. To be considered for this exciting career opportunity, please submit your cover letter, resume and salary history electronically to: Clark Wurzberger, The Mercer Group, Inc., Email; [cwurzberger@mercergroupinc.com](mailto:cwurzberger@mercergroupinc.com) ; Mailing Address; P.O. Box 546, Weimar, CA 95736; Tel. (530) 637-4559; Fax (530) 637-1048. Resume deadline is **December 9, 2013**. EOE. Women and minority candidates are encouraged to apply.

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